FAQ: Roofing Passport

What are the benefits to a roofing contractor to join Roofing Passport?
There are many benefits you will encounter, but time-savings and quicker quoting are the top benefits. You will save driving time to the clients' home, measuring time on the roof, developing your own material list, and calculating price / drawing up the quote to the customer. You can do all this in Roofing Passport, in less time.

Additional benefits include:
- Access to all Central States quality metal panels and trim.
- At the click of a button, you can easily bid a job multiple different ways (panel types, trim types, colors, etc.) at no additional cost – you only pay the one-time to start a project, it can be edited as many times as you want.
- Ability to be "First to quote" thus beating out your competition.
- Professional looking bids and PDF documents.
- A "live" tool that will put you ahead of the game in technology. You can edit the tool right in front of the client to see different panel types, and colors, and get an automatic price right there!
- Add in your own admin functions for pricing, margins, labor, freight and more. Fully customized to your business objectives.
- Support and Technical Services available M-F; 8 a.m. – 5 p.m. via phone, chat, or email.

What is the "time-savings"?
Consider the time it takes for your estimator to drive to a home, meet the client, get the ladders out, and take measurements. Then the time to develop your own material list from those measurements and estimate cost for trim, panel, and fasteners. If the average roof quote is taking 3-4 hours, you can enter an address into Roofing Passport in less than 2-minutes! After the program builds your Roofing Passport project, your time savings continues with no need to update material lists manually as the tool populates any Central States panel, trim, and accessory into the quote, usually with one click of a button.

I currently get TopView reports and take-offs from Central States. Why should I switch to Roofing Passport?
In the past year, residential roofing take-off requests at Central States have increased in quantity, causing a backlog at times of 48-72 hours to turnaround.

With Roofing Passport, you will likely have your report back in 3-4 hours with some reports back even faster. With the Roofing Passport tool, you will be quicker to quote, hopefully leading to winning the bid and heading onto the next project.

What metal products are in Roofing Passport?

Currently, we have most of our Residential and Commercial metal panels, metal trims, fasteners, and accessories available in the tool. If you don't see something in there that you need on a project, please alert our team and we will add the SKU. We are also adding more products to the tool all the time, be on the lookout for additional panel profiles, trims, and accessories.

Is the measurement actually accurate?

YES! Roofing Passport uses EagleView raw XML file measurements that have been tested to within a fraction of an inch. EagleView has an accuracy guarantee as part of the Roofing Passport user agreement available on the website FAQ. Users are encouraged to use the tool for estimating purposes and always field measure before ordering product. However, we are confident that you will find the measurements match closely after field measuring.

I've had issues with EagleView in the past and it not being accurate, I don't trust this.

Roofing Passport does not use the EagleView "roof report" (which reports to the nearest foot). Instead, Roofing Passport is using an upgraded EagleView "raw XML file" (which has been tested to within a fraction of an inch).

What do I get?

Based on project type:

1. EagleView: After you submit a project, EagleView will email you when the job is ready (please set your email to allow customerservice@eagleview.com). This email will include an XML file, AutoCAD file, PDF of the Aerial Roof Measurement Report, and a Link to Roofing Passport to edit the project.
2. Roofing WRX (blueprint/plans/drawings): After you submit a project, Roofing WRX will email you when job is ready (please set your email to allow takeoff@roofingwrx.com). This email will include a PDF report, a Link to the Roofing WRX job details and any comments.
3. Roofing WRX (XML upload option): There is no email for this, XML is sent directly to Smart Build and populates in your Project List when ready (usually within 30-mins of submission).

All jobs include:
- 3-D drawing in color and panel selected – rotate, zoom, visualize!
- Configured price based on selection of panel, trim, etc. – updates automatically!
- Edit Roof Panels and Color with click of a button.
- Add job details for your reference (Project Name, Contact, Delivery Address, Desired Date, and comments).
- Edit labor and other charges per job or across all jobs in your account.
- Trim and Accessories update automatically and can easily be switched out and customized.
- Drawings per roof section including waste calculations and cuts needed.
- You can edit Roof and Trim color per roof section if desired – ex: panels on porch to be a different color, or trim on cap to be a different color and so on.
- 1,000's of combinations of panel, trim, and colors to choose from.
- Download a PDF of Roof Sheathing, Roof Layout, and Roof Cut Sheet.
- Download Excel Document for Central Link ordering.
- Download a Sales Quote Doc to edit and submit to client.

What are the costs for all of this?
EagleView Address Look-up (for current structures and re-roofing):
Up to 2,000 sq feet = $35.88
2,000-4,000 sq feet = $56.93
Over 4,000 sq feet = $82.50
Multi-Family/Commercial = $100

Roofing WRX Plans/Blueprint/Drawings (for new structures, architectural, etc.):
Single Structure = $71
Multiple Structures = $125

Roofing WRX XML File upload (for uploading measurements from other satellite tools, etc.) = $15

The cost per roof quote is too high for just measurements.
Roofing Passport isn't just providing measurement, it provides 3-D drawings that update in real time with any edits to a project, as well as PDF of the Aerial Measurements Report, Roof Layout, Sheathing Drawings, and Roof Cut Sheet. Users can also download a Sales Quote Sample in Word that you can edit and submit with the other drawings to the client for quick sign-off.

Can you help with these costs?

At sign-up, we will provide a free code for your first (EagleView) project to help you get started. If you need additional consideration for costs coverage, please work with your Central States salesperson.

Are there areas where EagleView doesn't have coverage? What can I do if the address isn't in the EagleView system?

EagleView has coverage across many areas in the United States. However, we have seen some areas where there is little to no coverage. In these cases, you would not be charged the EagleView fee if the home is not found. Additionally, you can utilize other tools in the Roofing Passport system to get the same outputs. Users can provide blueprints, plans, drawings, home photos, or use Hover data or TopView data (XMLs) to build a project.

What if the EagleView measurements are incorrect?

EagleView includes a User Agreement on the Roofing Passport tool that guarantees the measurements to within a specific range. If the measurements are off by a wider variation than EagleView has under their policy, they will refund those fees after you submit that difference to them.

EagleView Premium Reports in Roofing Passport are guaranteed to be more accurate than any other measurement method. If you disagree for any reason, contact EagleView within sixty days of receiving your report so you won't be charged for the report.

How can EagleView guarantee their accuracy?

EagleView's Premium Reports go through a five-step quality control process that allows EagleView to deliver precision accuracy on every report.

I already have "Hover," an "EagleView" account, or another satellite type of aerial measuring program.

Roofing Passport can ingest Hover data (XML) and process the same outputs for only $15. No other program is as accurate, as fast, or as cost effective as Roofing Passport.

Would this replace my current EagleView account, or does this create a new account?

EagleView will create a **new EagleView account** for any existing EV customer, because the account and delivery settings are exclusively set to the functionality

of Roofing Passport. Roofing Passport only allows Premium reports to be ordered and delivered back via XML file (needed to generate the metal measurements through the integrated technology). The new EagleView account for Roofing Passport should only be used to link their Roofing Passport credentials – you will be asked for a payment source during the sign-in process.

This does not replace your existing EagleView account. Users are still able to place any other order type outside of Roofing Passport through your existing or previously used EagleView accounts. However, you would not be able to upload EV jobs from outside of RP to the tool without incurring additional fees – we recommend using RP for takeoffs in these cases.

I am logging in for the first time and it says I need to setup billing. What do I do?

To utilize Roofing Passport, you will need to add a form of payment (unless otherwise arranged with your Central States salesperson). When you log in for the first time, you will be prompted to add billing:

1. Go to EagleView directly and login (http://my.eagleview.com/Login)
2. Enter your new EagleView credentials that were included in the Roofing Passport Credentials notification email
3. Once logged in with these credentials, please click on "MYEAGLEVIEW" and select "BILLING INFORMATION"

Note: Your new EagleView - Roofing Passport account must be established even if you have an existing EagleView account because the new account and settings are unique to the Sherwin Williams Roofing Passport system.

You will also need to provide billing payment information to Roofing WRX during the initial set-up.

I am building a new home; can I use this system to get an estimate of metal roofing products needed?

YES! Roofing Passport allows the upload of blueprints, plans, and/or drawings to populate the same results and outputs.

I don't have time to learn a new system.

We are continuously working to improve our training opportunities, including individual training sessions and web-based learning (how-to videos). We are available Monday through Friday, 8 a.m. - 5 p.m. CST, if you have any questions

or issues. We are confident that users will be up and running after the first few jobs they run in Roofing Passport.

Can I sign up my contractor customers?
At this time, only Central States and Metal Central customers who have an active and current account with us will be granted access. We can add customers of our customers (with their approval) and make their account show no pricing, just the material lists and outputs. All accounts are passed through our sales team for approval before being added to the system.

Who will help me? Do you have a support team?
Yes! Your salesperson has training in the tool and anything that cannot be solved by that team can be elevated to the Marketing Team. We are available Monday – Friday, 8 a.m. to 5 p.m. CST.